

07th August, 2025

BSE Ltd. Phiroze Jeejeebhoy Towers, Dalal Street, Fort, Mumbai 400 001. Scrip Code: 532782	National Stock Exchange of India Ltd. Exchange Plaza, 5 th Floor, Plot No. C/1, G-Block, Bandra - Kurla Complex, Bandra (E), Mumbai 400 051. Scrip Code: SUTLEJTEX
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Dear Sirs / Madam,

Sub: Q1FY26 Result Presentation

Please find enclosed herewith a copy of the presentation with respect to the Un-audited Financial Results (Standalone and Consolidated) of the Company for the quarter ended 30th June, 2025.

Thanking you

Yours faithfully

For **Sutlej Textiles and Industries Limited**



Manoj Contractor
Company Secretary and Compliance Officer

Encl.: a/a



sutlej
textiles and industries limited

Sutlej Textiles and Industries Limited

Leadership in Yarns, Establishing a Niche in Home Textiles

Investor Presentation – Q1 FY26





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WEATHERING THE
STORM





Key Highlights

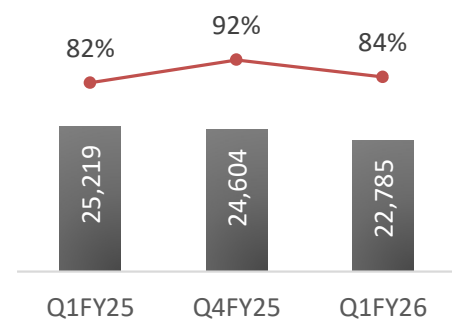
Q1 FY26



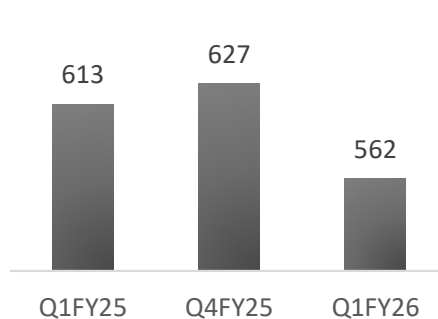


Yarn Business – Q1FY26 Highlights

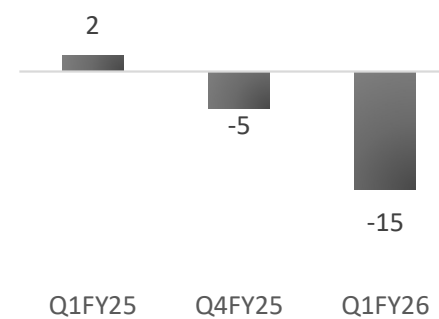
Sales Volume and Capacity Utilization



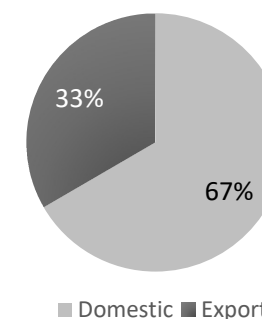
Segment Revenue (Rs Cr)



Segment EBIT (Rs Cr)



Revenue Mix



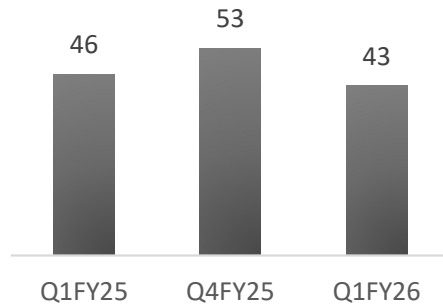
Key Notes:

- Operations at our Kathua facility, J&K contributing nearly 50–55% of overall capacity were severely impacted due to the India–Pakistan conflict, given its proximity to the border.
- For the safety of our employees, a significant portion of the workforce was temporarily evacuated during the disruption.
- Full-scale operations were successfully resumed by July, underscoring our strong focus on resilience and operational continuity.

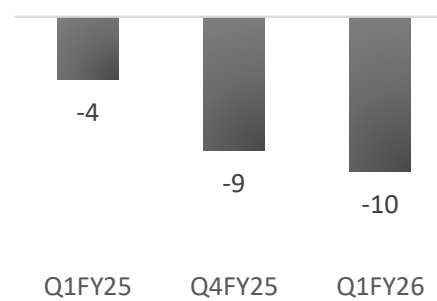


Home Textiles Business – Q1FY26 Highlights

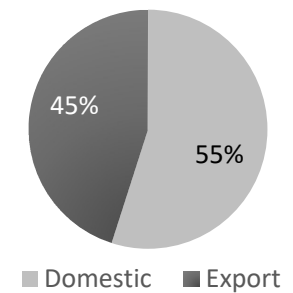
Segment Revenue (Rs Cr)



Segment EBIT (Rs Cr)



Revenue Mix



Enhanced Value Proposition:

- Nesterra has achieved consistent and strong growth over the past five years.
- The implementation of an attractive incentive scheme has effectively motivated retail partners to promote the brand, resulting in 18% growth this year.
- The brand's customer-centric strategy has strengthened relationships with existing clients.

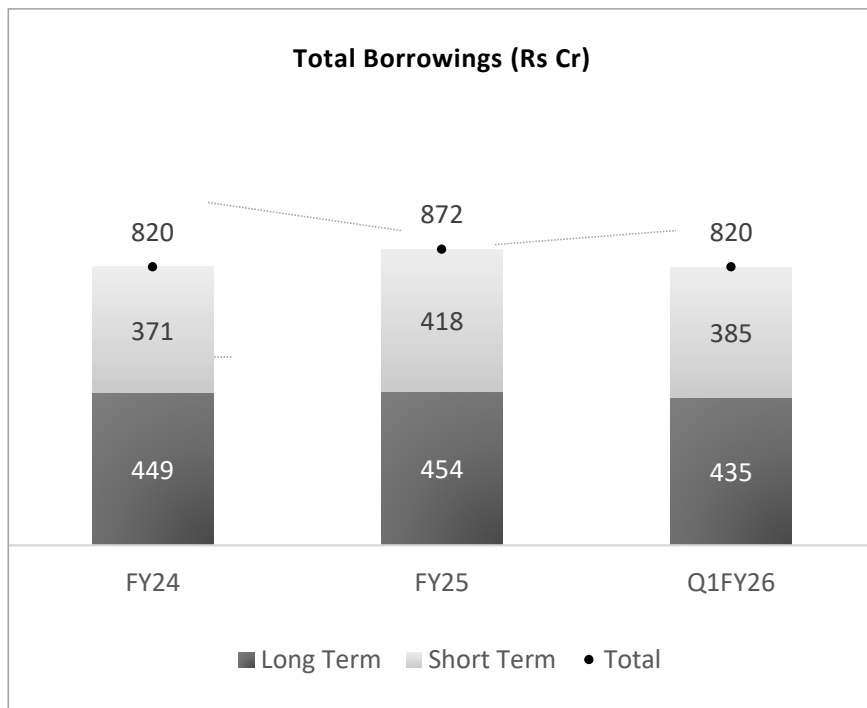
Expansions and New Launches:

Total Active stores – 495; Mumbai contributing 21% of sales, followed by Delhi contributing 12% and Ahmedabad contributing 10%

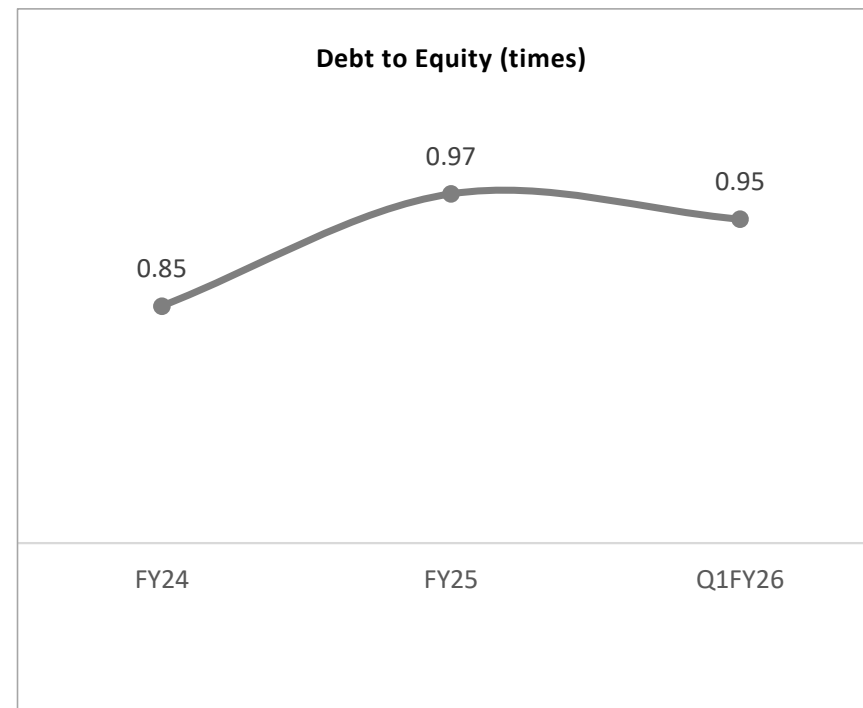




Consolidated Balance Sheet – Highlights



Overall Debt Levels continue to be in control;
Low utilization of working capital at 55% against
sanction as on June 30, 2025



Consistently keeping Debt to Equity below 1x



Consolidated Profit & Loss – Q1 FY26

Particulars (Rs Cr)	Q1FY26	Q4FY25	QoQ %	Q1FY25	YoY%	FY25	FY24	YoY %
Total Income	610	686	-11%	665	-8%	2,699	2,727	-1%
Cost of goods sold	351	402	-13%	372	-6%	1,549	1,705	-9%
Employee cost	108	109	-	112	-4%	445	417	7%
Other expenses	149	160	-7%	155	-4%	640	619	3%
EBITDA	1	16	-93%	25	-95%	65	-13	593%
EBITDA Margin	0.2%	2.4%	(217 bps)	3.8%	(360 bps)	2.4%	-1%	288 bps
Depreciation	27	28	-2%	28	-4%	111	117	-5%
Interest	17	16	11%	16	8%	63	65	-3%
Profit Before Tax (Before EI)	-43	-27	-61%	-19	-	-110	-195	44%
Exceptional Items	0	0	-	0	-	0	8	-100%
Profit Before Tax (After EI)	-43	-27	-61%	-19	-	-110	-204	46%
Tax	-13	-14	9%	-7	-76%	-42	-68	39%
Profit After Tax	-30	-13	-	-11	-	-68	-136	50%
PAT Margin	-4.9%	-1.8%	(310 bps)	-1.7%	(322 bps)	-2.5%	-5%	244 bps



From the Executive Chairman's Desk



Mr. C. S. Nopany

Commenting on the results, Mr. C.S. Nopany, Executive Chairman, Sutlej Textiles and Industries Limited said:

"The fiscal year brought some exceptional external challenges, including the India-Pakistan conflict, which disrupted our operations at our Kathua facility in J&K. In spite of these headwinds, the company remained resilient and focused, demonstrating the strength of its systems, people, and long-term strategy.

While these unforeseen challenges impacted our near-term performance, our underlying progress remained strong and the company managed to stay broadly in line with expectations. Our teams worked hard to ensure business continuity, protect employee well-being, and stay committed to our customers.

As we look ahead, we are cautiously optimistic about FY26, expecting a more stable and growth-oriented footing. We believe our diversified portfolio, strong export presence, and disciplined execution will continue to guide us through short-term volatility and support sustainable value creation for all stakeholders."



Sutlej – A Leading Integrated Textile Manufacturer in India





A Premier Indian Yarn Manufacturer, Growing Presence in Home Textiles



Patronage of a renowned group

- Established in 1934 by Late Dr. Krishna Kumar Birla as Sutlej Cotton Mills Ltd.
- 90 years of existence in Spinning Industry
- Excellent Corporate Governance
- Highly Experienced Management

Large Scale, World-class Yarn Capacities

- A Leading Yarn Manufacturer in India

Three Manufacturing Units

- J&K,
- Himachal Pradesh,
- Rajasthan

- 4,15,440 Spindles

Focus on Sustainable Transformation

Green Fibre (for captive use)

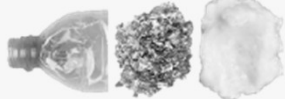
120 MT/Day

Home Textiles

8.97 Million Meters

Backward Integration

Green Fibre



Core Business

Yarn



Forward Integration

Home Textile





Creation of a Strong Foundation over the years



Sustainable Transformation



Capacity Expansion



Spinning Excellence since 1934

- 1934:** Founded and promoted by Late Dr. Krishna Kumar Birla as Sutlej Cotton Mills Ltd.
- 1963:** Established Rajasthan Textile Mills at Bhawanimandi (Jhalawar)
- 1970:** Diversified into Synthetic Blended Yarn
- 1981:** Leased a Spinning Unit - Chenab Textile Mills (CTM) from Texmaco Ltd at J&K - manufacturing Cotton & Synthetic Yarn
- 1997:** Purchased CTM
- 2005:** Incorporated Sutlej Textiles & Industries Ltd, via demerger

2006-07: Entered into Home Textile Segment

2007-08: Expansion at Rajasthan Unit

- 7,488 spindles for PV Dyed Yarn
- 12,672 spindles for Cotton Yarn

2010-11: Expansion at J&K Unit

- 31,104 spindles for Melange Cotton blended dyed yarn.

12MW Thermal Power at Rajasthan

2014: Expansion at J&K Unit

- 31,104 spindles for Value-added Cotton Melange and Cotton Blended Dyed Yarn

2015: Acquired Birla Textile Mills 35,280 spindles – commenced commercial production for Cotton blended dyed and Melange Yarn at Rajasthan

2017: Entered into Home Textile Segment

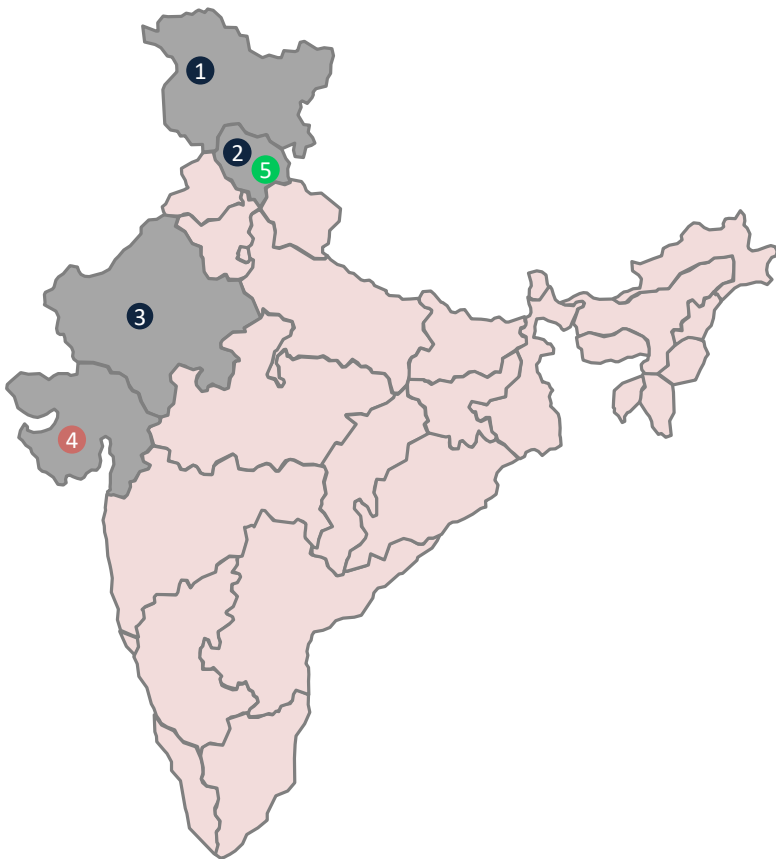
- Acquired Design, Sales, and Distribution (DS&D) business along with brand of American Silk Mills LLC (ASM)
- Invested USD 4.5 Million in Wholly Owned Subsidiary in USA

2019-2022: Backward integration

- Modernization of Home Textile Facility
- Green Fiber Plant Commenced green fiber plant in Mar 2021
- Launched “Nesterra” Home Textile Brand



Among the Leading Yarn (4,15,968 Spindles) and Fabric Capacities in India



- ✓ Our facilities are capable to handle a variety of Raw Material, having different Counts
- ✓ We work very closely with our Customers to fulfil requirements and on the ethos, 'Manufacture to Sale and Not to Stock'

Yarn

- 1 Kathua, J&K**
 - Cotton Mélange: 1,02,576 Spindles
 - Man-made Fibre: 1,10,880 Spindles
- 2 Baddi, Himachal Pradesh**
 - Cotton Mélange: 36,503 Spindles
 - Man-made Fibre: 47,161 Spindles
- 3 Bhawanimandi, Rajasthan**
 - Cotton Mélange: 35,280 Spindles
 - Man-made Fibre: 83,040 Spindles
 - Roof top solar plant of 2.2 MW

Home Textile

- 4 Damanganga, Gujarat**
 - Capacity of 8.97 Million Meters
 - 118 Shuttle-less looms

Green Fibre

- 5 Baddi, Himachal Pradesh**
 - Raw White & Black Recycle Fibre: 120 MT per day



Key Business Verticals



SUSTAINABLE GREEN FIBRE

Recycled Green fibre

Recycled Polyester Staple Fibre



SPECIALISED YARN

Value Added Yarn Segment

Dyed Yarns Melange Yarns



HOME TEXTILE

Niche Segment

Curtains Upholstery Made Ups



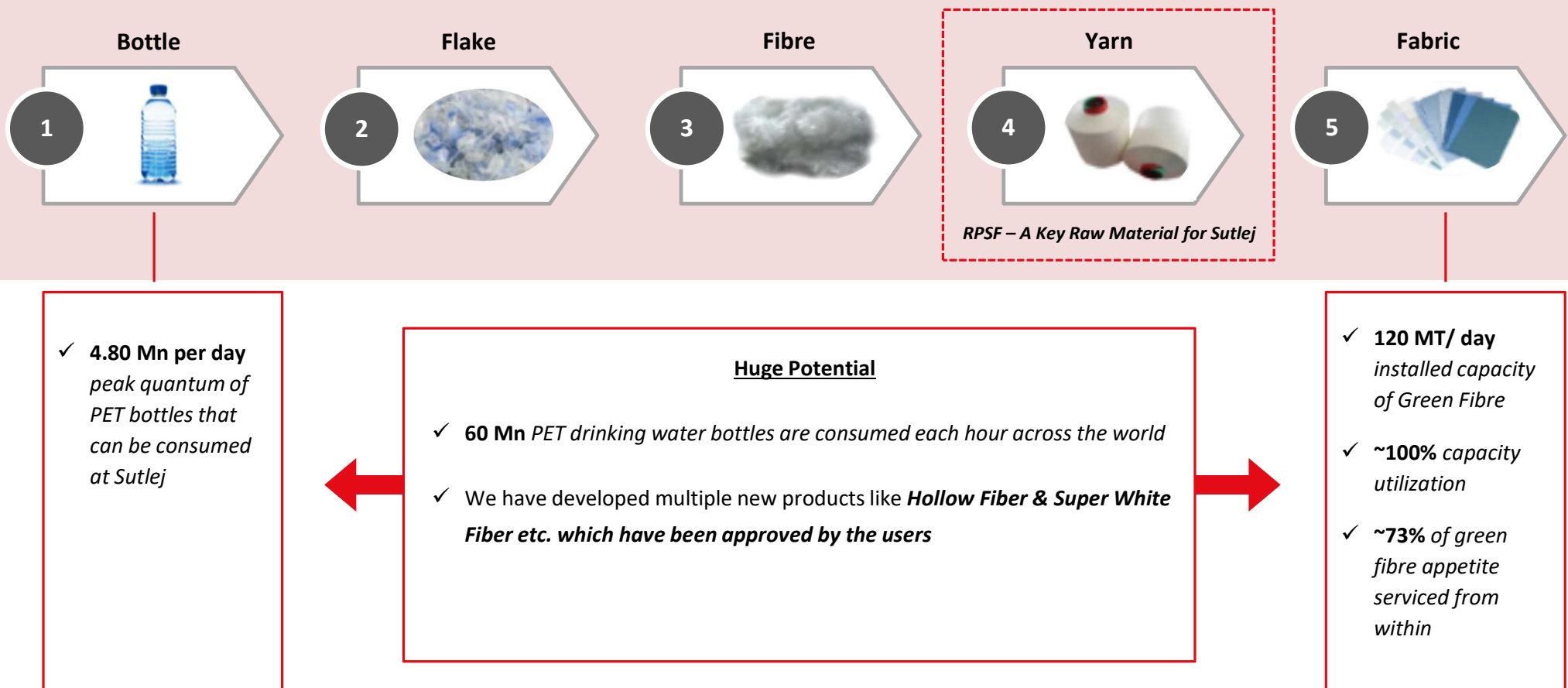


Sustainable Green Fibre





Sustainable Green Fibre - Improving Operating Efficiency by Backward Integration





Specialty Dyed Yarn





Specialty Dyed Yarns – Backbone of Our Business



Leading Yarn manufacturer in India

4,15,440 Dyed Yarn Spindles

~42% dedicated
to Melange Yarn

~58% dedicated
to various blends



Strong Global Footprint

Export to over **60+ countries** across

Europe

South-East Asia

USA

North & Latin America



Well Diversified Product Portfolio/geographies and customers

- Robust Business Model with **low customer concentration** and **diversified geographical spread**.
- B2B business model with around **60% revenue** from organized sector.
- Strong **Brand Recall** in Yarn Segment



Marquee Clients



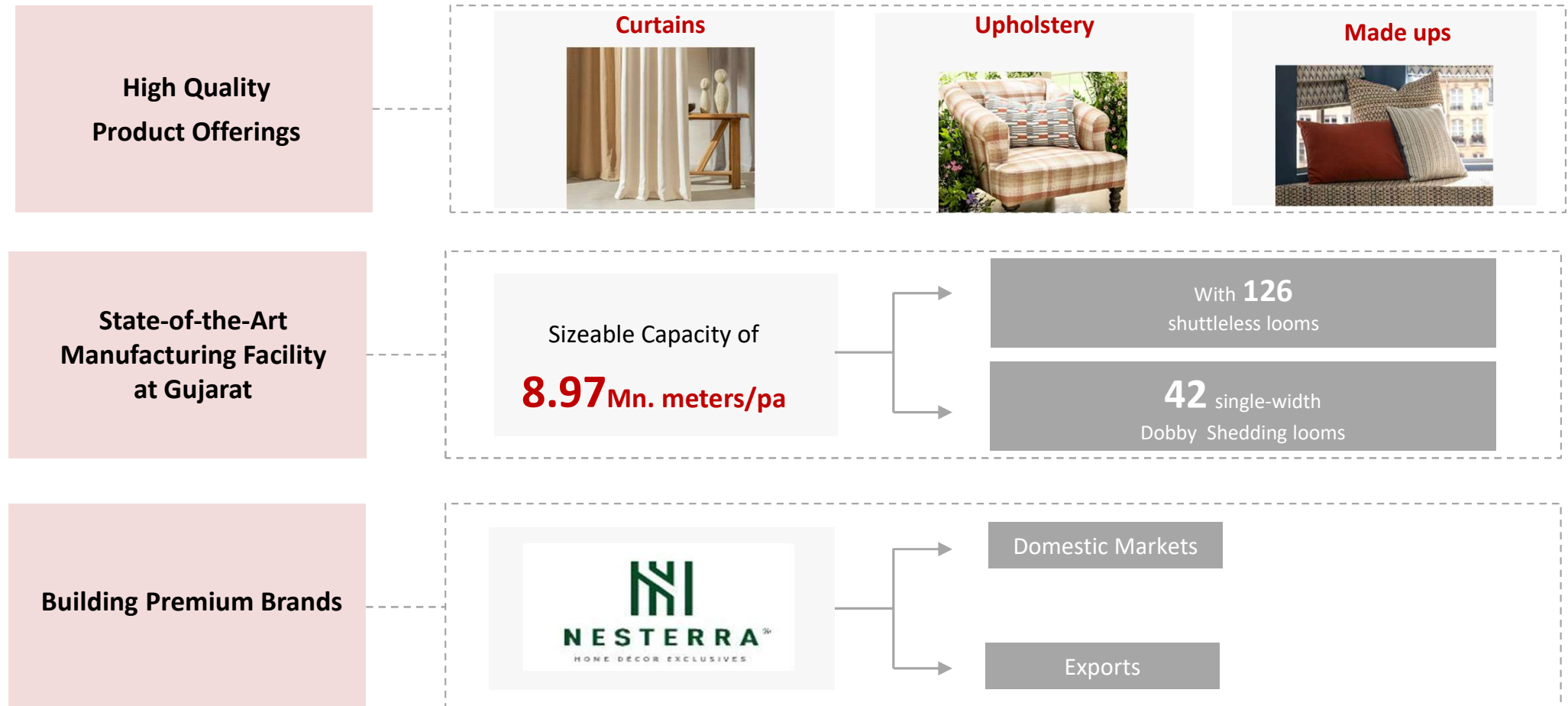


Niche Home Textile





One of the Leading Producers and Exporters of Home furnishings





Home Textile Business – Highlights

- ❖ **Collection Launch:** Introduced the 5.0 Collection in Mumbai, expanding into the blinds category with wooden, roller, blackout, and sheer options.
- ❖ **Showcase Event:** Hosted a premium B2B showcase at Bağlami, BKC for retailers, architects, and designers.
- ❖ **New Designs:** Launched fresh collections including Garden of 1905, Raw Comfort, Twilight, Petal Poetry, and Layor Blinds.
- ❖ **Retail Engagement:** Focused on experiential storytelling and curated in-person displays to strengthen market presence.
- ❖ **Sustainability Focus:** Reinforced eco-conscious sourcing using PET-recycled yarns through the Sutlej Green Fibre initiative.
- ❖ **Celebrity Association:** Participated in the Bollywood Hungama Style Icons Summit & Awards 2025, boosting brand visibility.





“Nesterra” - Building a Brand of Future



Brand Overview

- In FY21, launched the first retail brand in its existence and within a short span of time, ‘**Nesterra**’ has begun earning respect from top Architect and interior design community for its distinct product offering and has been tastefully found home in their major projects.
- Successfully launched **12 new premium collections** in addition to the **existing 36 collections** of Nesterra in the market at Home Décor Expo 2024, at Jio Convention Centre, BKC, Mumbai



Capitalize Existing Expertise

- Capitalize on rich pedigree originating from the House of Sutlej by virtue of its **proprietary yarns and manufacturing capability**
- Capitalize on **long term relationship** established by the front-end team to **enter and grow in major markets**



Distribution

- ‘Nesterra’ has established itself as a prominent player in the industry through its **fastest grown distribution network**
- Have developed **seamless ordering portal** for the trade
- To maintain the premiumness, the total no. of active stores are limited to **625**.



“Nesterra” - Marketing and Advertising Initiatives



Branding:

Nesterra launched Exclusive 5.0 collections for Top-performing Retail Partners at Baglami, on 16th June 2025

Objective: Repositioning Nesterra as an exclusive brand by a Grandeur showcase of new range of fabrics & introducing new category

Plan & Highlights:

Catered to all engaging touchpoints of retailers, including:

- A personalized & Invite only entries to Top performing Retailers to generate FOMO amongst the uninvited ones

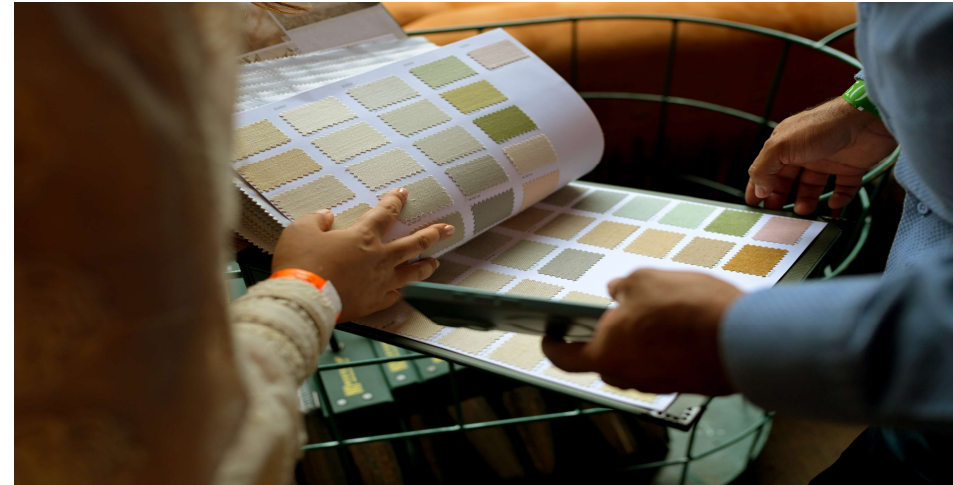
- Personalized attention from Sales Executives

- Showcased Store-in-Store (SIS) branding and increased perceived brand value among retailers

- Introduced 10 new books featuring performance fabrics: easy clean upholstery and blackout curtains, Blinds etc.

Event Metrics: Estimated visits: 250 |

Actual visits: 425 (70% increase)





“Nesterra” - Marketing and Advertising Initiatives

Nesterra Co-Powered by Sponsorship at Bollywood Hungama Styles Icon Summit & Awards, on 5th June 2025.

Objective: Spread awareness among A & B category celebrities and influencers

Plan:

Created "**Nesterra Lounge**" for celebrity interactions

Gifted specially curated **Nesterra Hampers to celebrities**

Rapid fire sessions with 20-25 celebrities sharing opinions on their homes

Presented awards to Highly Influential Personalities like-

Nawazuddin Siddique & Nushrat Bharucha



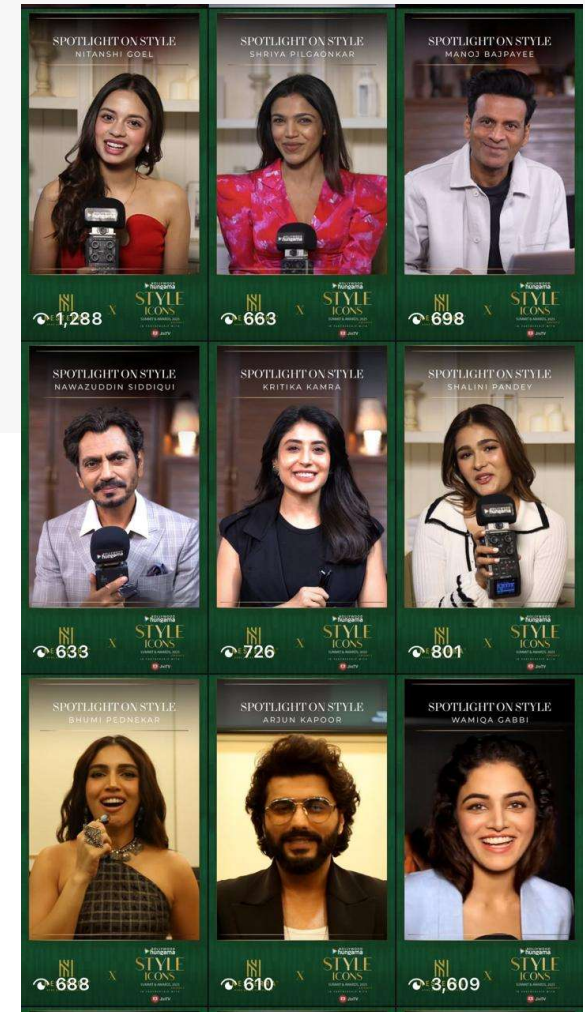


“Nesterra” - Marketing and Advertising Initiatives

Social Media:

- Nesterra promoted Bollywood Hungama and 5.0 Collection Launch
- Nesterra (Instagram) Insights (1st June – 15th June)
- Total Posts: 21 (Reels + Posts)
- Total Accounts reached: 31,296
- Total Views: 55,738
- Total Engagement: 206 (Likes, shares, comments, saves)

Official Bollywood Hungama: tagged in all the posts relating to Styles Icon Summit & Awards





“Nesterra” - Marketing and Advertising Initiatives

Public Relations:

The total coverage garnered for FY25–26 Q1 (April–June) includes 25 features across prominent publications such as News18, Indian Textile Journal, The Textile Magazine, and Textile Value Chain, along with influencer activations via Local Samosa and Alisha Mehta, collectively reaching an audience of 65,84,283.

- **Authored Article:** Secured a thought leadership piece for Nesterra in Economic Times Hospitality, positioning the brand as a pioneer in storytelling through textiles and its impact on emotional resonance in hospitality design.
- **Industry Story:** Featured Nesterra in key trend stories in Apparel Resources Magazine and News18, establishing the brand as a credible voice in textile and home furnishing trends.
- **Spokesperson Interactions:** Arranged media interviews with leading trade publications such as Textile Value Chain, Fibre2Fashion, and Indian Textile Journal, amplifying Nesterra’s leadership presence in the textile space.
- **Panel Discussion:** Co-ordinated Nesterra’s participation in a panel hosted by the Images Group, highlighting the brand’s engagement in industry conversations and future-focused initiatives.
- **Press Release Rollout:** Announced the launch of the 5.0 collection through a press release campaign that secured coverage in 9+ trade publications including Home Textile Views, Indian Textile Journal, The Textile Magazine, Fashion Value Chain, Textile Insights, Fashioning World, Home Fashion Trends, Textiles Resources, and Content Media Solutions, increasing product and brand visibility.
- **Influencer Collaborations:** Collaborated with influencers such as Local Samosa and Alisha Mehta during the 5.0 collection launch, resulting in Instagram story promotions to broaden digital reach.

TEXTILE MAGAZINE

HOME TEXTILES

Nesterra unveils 5.0 Collection in Mumbai

July 1, 2025 / textilemagazine

Nesterra, the premium Home Décor & Furnishings brand from Sutlej Textiles & Industries Ltd., under the stewardship of the K.K. Birla Group, has exclusively launched its much-anticipated 5.0 Collection at Baglani, BKC, Mumbai on 16th June 2025. This landmark launch marks a pivotal moment in Nesterra's journey – an evolution of aesthetics, functionality, and sustainability – reaffirming its “consumer-first” philosophy.



THE INDIAN TEXTILE JOURNAL



Nesterra unveils 5.0 Collection at a grand showcase event in Mumbai

@sme July 3, 2025 10:18 am



The event brought together a curated network of retailers, design professionals, and industry experts to explore the thoughtfully crafted collection, engage in meaningful conversations, and experience the look and feel of the fabrics firsthand.



Guided by Industry Veterans and Experienced Management

Board of Directors

Mr. C.S. Nopany

Executive Chairman

Mr. Rohit Dhoot

Independent
Non-Executive Director

Mr. Ashok Mittal

Independent
Non-Executive Director

Mr. Samir Kaji

Independent
Non-Executive Director

Ms. Deepa Kapoor

Independent
Non-Executive Director

Mr. Arhant Vikram Nopany

Non-Executive Director

Mr. Ashish Kumar Srivastava

Whole time Director &
Chief Executive Officer

Key Executives

Mr. Ranjan Chaudhary

Chief Operating Officer

Mr. Sachin Karwa

Chief Financial Officer

Mr. Manoj Contractor

CS & Compliance Officer



Sutlej Textiles & Industries Ltd.
CIN. : L17124RJ2005PLC020927

Mr. Sachin Karwa
investor.relations@sutlejtextiles.com

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